







# StartSmart Conference and exhibition

March 5-7, 2020

Bay X Conference and Entertainment Center King Abdullah Economic City

#### Under the patronage of Monshaat, Small and Medium Enterprises Authority of Saudi Arabia

We are thrilled to invite you to the StartSmart Conference and exhibition to explore the latest innovative Saudi and international startups, meet investors, and get insights on the entrepreneurial ecosystem.

**StartSmart Conference** is a one-day conference that inspires, connects, coaches, and informs entrepreneurs to succeed faster and smarter. It is a place where all entrepreneurs, angel investors, venture capitalist firms, students, business organizations and high leadership and executives from private and government sectors meet and engage.

**Startup Investment Forum (SIF)** is a three-day exhibition aimed at providing startups and small businesses around the globe the opportunity to expand their businesses to the Saudi market and meet investors. More than 60 international startups are coming from different parts of the world, such as United Arab Emirates, Egypt, Lebanon, Turkey, Poland and Greece among others; in addition to 27 innovative Saudi Startups from MITEF Saudi.















#### Startup Investment Forum (SIF)

2020 Agenda

# **Day 1** March 5, 2020

**EXHIBITION** 10:00 am - 9:00 pm

**WORKSHOPS** 

10:00-12:00pm GEN Saudi Workshop

**Amal Dokhan** 

1:00 - 3:00 pm Establishing Growth in

**Your Startup** 

Dr. Abdulrahman Hariri

2:00 - 3:30 pm Green Start Up & Scale Up

**Dr. Joris Klundert** 

3:00 - 4:00 pm Idea Generation and

**Opportunity Recognition** 

Dr. Mohammad Roomi

#### **INVESTMENT PITCHING**

5:00 - 6:25 pm Investment pitching

20 teams (Batch 1)

6:30 - 6:55 pm Break

7:00 - 8:30 pm Investment pitching

20 teams (Batch 2)

## **Day 2** March 6, 2020

**EXHIBITION** 4:30 - 10:30 pm

**WORKSHOPS** 

2:00 - 3:30 pm Green Start Up & Scale Up

**Dr. Joris Klundert** 

4:00 - 5:00 pm Idea Generation and

**Opportunity Recognition-**

Dr. Mohammad Roomi

4:30 - 6:30 pm Developing a thriving

student entrepreneurship

**Programme** 

**Dr. Simon Hepworth** 

#### **INVESTMENT PITCHING**

5:00 - 6:25 pm Investment pitching

20 teams (Batch 3)

6:30 - 6:55 pm Break

7:00 - 8:30 pm Investment pitching

20 teams (Batch 4)

# **Day 3** March 7, 2020

**EXHIBITION** 10:00 am - 9:00 pm

**WORKSHOP** 

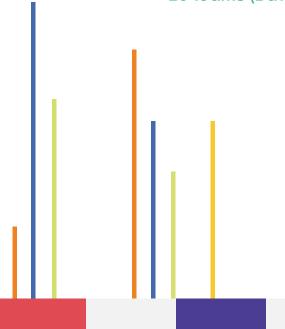
1:00 - 3:00 pm Establishing Growth

in your Startup

Dr Abdulrahman Hariri









#### **StartSmart Conference**

March 7, 2020 Agenda

4:30 pm Opening speech

**Amal Dokhan** 

CEO, Global Entrepreneurship Network (GEN) Saudi

4:35 pm Arabia's greatest export

Dr. Philip Auerswald

Chief Academic Officer, Hult Prize Foundation

4:45 pm Local Success Story

Mohammad Khalid

CEO, B8ek

4:55 pm State of funding across the

Middle East -Spotlight on

**Saudi Arabia** Philip Bahoshy

Founder & CEO, MAGNITT

5:05 pm Panel Discussion: Foreign Investment: A fuel for

**Entrepreneurial success** Moderator: Dr. Mazin AlZaidi`

Entrepreneurship & Innovation Segment Director Saudi General Investment Authority (SAGIA)

**Panelists:** 

Omar Barakat, Value Creation Lead, Beco Capital

Walid Fazza, Partner & Chief Operating Officer, MSA Capital

Gaurav Biswas, Founder & CEO Trukker Walid Daniel Dib, Founder and CEO Addenda

5:25 pm Powering the DeepTech Startups of Tomorrow

Dr. Tony Chan

5:45 pm

President, King Abdullah University of Science and Technology (KAUST)

5:35 pm 35 Million Opportunities: Saudi Arabia's Entrepreneurial Ecosystem

Dr. Muhammad Roomi

Professor of Entrepreneurship, Prince Mohammad bin Salman College

What matters to the next generation of entrepreneurs? Dr. Simon Hepworth

Director of Enterprise, Imperial College London

5:55 pm Maghrib Prayer
6:20 pm Saudi Arabia's decade for Startups

Jonathan Ortmans

President, Global Entrepreneurship Network (GEN)

6:35 pm Captains of Industry

Dr. Kamal Toumi

Co-Director, KACST & MIT

6:45 pm Panel Discussion: Saudi VCs and Startups:

**Creating future today** 

Moderator: H.E. Dr. Nabeel Koshak CEO, Saudi Venture Capital (SVC)

**Panelists:** 

Ibrahim Yousef, Co-founder & CEO, GetMuv

Ammar Waganah, Co-founder & CEO, Dokan Afkar Kais Al Essa, Founding Partner & CEO, Vision Ventures

Faris Alrashid, Founder & Chairman, Ogal

7:10 pm Regional Success Story - MITEF PAN Arab Alumni

Ahmed Wadi
Founder & CFO, Money F

Founder & CEO, MoneyFellows

7:20 pm Ahmed Linjawy

CEO, King Abdullah Economic City (KAEC)

7:35 pm Hassan Jameel

President, Community Jameel Saudi Arabia

7:45 pm Patron Speech

Esam Al Thukair

Vice Governor, Monshaat

7:55 pm Honoring Partners, Judges and Speakers

8:15 pm Announcement of Winners











### **Speakers**



Ahmed Linjawy Chief Executive Officer King Abdullah Economic City



H.E. Dr. Nabeel Koshak Chief Executive Officer Saudi Venture Capital



**Dr. Mazin AlZaidi**Entrepreneurship & Innovation
Segment Director, SAGIA



**Esam Al Thukair** Vice Governor Monshaat



Hassan Jameel President Community Jameel, Saudi Arabia



**Amal Dokhan**Chief Executive Officer
GEN Saudi



**Dr. Tony Chan**President
KAUST



Jonathan Ortmans
President
Global Entrepreneurship Network



**Dr. Simon Hepworth**Director of Enterprise
Imperial College London



Dr. Kamal Toumi
Co-Director, Center of Complex
Engineering Systems KACST & MIT



**Dr. Philip Auerswald**Chief Academic Officer
Hult Prize Foundation



Philip Bahoshy Founder & CEO MAGNITT



Kais Al Essa Founding Partner & CEO Vision Ventures



Faris Al-Rashed Founder & Chairman OQAL Angel Investors Network



Gaurav Biswas Founder & CEO Trukker



**Dr. Muhammad Roomi**Professor of Entrepreneurship
MBSC



Ammar Wagnah CEO & Co-Founder Dokkan Afkar



Ahmed Wadi Founder and CEO MoneyFellows



Walid Daniel Dib Founder and CEO Addenda



Ibrahim Yousef Co-Founder and CEO GetMuv

### **Partners**

Strategic Partner



Official Partner



Regional Partner



**Technology Partner** 



Coworking Space Partner



Strategic Partner



**Investment Partner** 



Media Partner



Media Partner



**Transportation Partner** 



Innovation Partner



Knowledge Partner



Media Partner



Knowledge Partner



Mentorship Partner



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